



Indosuez Wealth Management announces strategic appointments in Italy

Paris/Milan, 3rd May, 2018 - Following the completion of the acquisition of **Banca Leonardo in Italy**, Indosuez Wealth Management Group announces the appointment of:

- **Ariberto Fassati** as Chairman of the Board of Directors of Banca Leonardo;
- **Luca Caramaschi** as Managing Director and General Manager of Banca Leonardo;
- **Bertrand de Margerie** as Deputy General Manager of Banca Leonardo.

- **Giovanni Bertino** as Legal Representative and General Manager of Indosuez Wealth Management in Italy, replacing Luca Caramaschi. Giovanni will report to Olivier Chatain, Chief Executive Officer of CA Indosuez Wealth (Europe).



Biographies

Ariberto Fassati has held a number of increasingly responsible positions within the Crédit Agricole Group and is currently Chairman of the Board of Directors of Crédit Agricole Cariparma and Crédit Agricole Leasing Italia, Vice-Chairman of Crédit Agricole FriulAdria and Crédit Agricole Carispezia and Chairman of Beni Stabili SIIQ. He is also a director of the Italian Banking Association and the Interbank Deposit Protection Fund.

Ariberto holds a degree in economics and commerce from the Bocconi University in Milan.

Luca Caramaschi joined Indosuez Wealth Management in 2015 as CEO of Indosuez in Italy. Luca started his career with RAS, where he was Head of Italian Equity Investments for three mutual funds of the group. He then moved to Banca Euromobiliare as Head of Private Banking with an intermezzo of just over a year in Credito Italiano with direct responsibility for the bond investments of asset management. After six years in Citigroup as Senior Private Banker, he joined Julius Baer Creval to collaborate on the start of Italian activities. From December 2004 to March 2015 he was responsible for the Wealth Management Division of Deutsche Bank in Italy, which under his leadership went from 1 billion to 11 billion euros in managed assets.

Luca Caramaschi is a graduate in Business Economics at the Bocconi University in Milano.

CA Indosuez Wealth (Group)

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Bertrand de Margerie has been Head of the External Growth division of Indosuez Wealth Management since 2016. Bertrand has worked in Finance and International Wealth Management for over 25 years, mainly in the Asian, Middle Eastern and European markets. He joined Banque Indosuez in 1979 and held various positions in Group entities in Paris, Hong Kong, Milan, Tokyo and Riyadh. In 1998 he was appointed Corporate Secretary of the Wealth Management business line in Paris. He was then named Private Banking Chief of Staff of Indosuez Wealth Management in Switzerland from 2003 to 2011, then Head of Middle East-Africa.

Bertrand de Margerie is a graduate of ESSEC Business School.

Giovanni Bertino joined Compagnie de Suez in 1991, then Banque Indosuez's Equity Capital Markets division as Head of Origination for Italy. He was appointed wealth and financial structurer at Crédit Agricole Private Banking in Luxembourg in 1996, then headed the Corporate, Institutional Investors and External Managers departments before overseeing the launch of the Italian branch. Giovanni started his career in marketing at Unilever, later working at Andersen Consulting.

Giovanni Bertino graduated from LUISS business school in Rome and holds an MBA from the SDA Bocconi School of Management in Milan.

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About Indosuez Wealth Management group

Indosuez Wealth Management is the global wealth management brand of Crédit Agricole group, ranked 13th in the world based on Tier 1 capital (source: *The Banker*, July 2017).

Shaped by 140 years of experience helping families and entrepreneurs around the globe, Indosuez Wealth Management offers a tailored approach that enables clients to manage, protect and pass on their wealth according to their specific needs. Its teams take a comprehensive view and provide expert advice and exceptional service, offering a wide range of services for the management of both personal and business assets.

Renowned for its international reach combined with a human scale, Indosuez Wealth Management has 3,110 employees in 14 countries around the world, in Europe (France, Belgium, Spain, Italy, Luxembourg, Monaco and Switzerland), Asia-Pacific (Hong Kong, Singapore and New Caledonia), the Middle East (Abu Dhabi, Dubai and Lebanon) and the Americas (Brazil, Uruguay and Miami).

With EUR 118 billion in assets under management (as at 31/12/2017), Indosuez Wealth Management group is one of the global leaders in wealth management.



About CA Indosuez Wealth (Europe)

CA Indosuez Wealth (Europe) is one of the leading institutions in Luxembourg. Its roots date back to 1920 with the founding of its forerunner, La Luxembourgeoise, which was the country's major bank. The Bank's team, comprising more than 500 highly specialised professionals based in Luxembourg, Belgium, Italy and Spain, combines their knowledge of local and European environment with the vast expertise and opportunities provided by the global network of Indosuez Wealth Management and Crédit Agricole group.

CA Indosuez Wealth (Europe) directs the development of Indosuez Wealth Management activities in Europe (excluding France).

About Banca Leonardo – Gruppo CA Indosuez Wealth Management

Banca Leonardo was founded by a group of major Italian stockbrokers in October 1999. In April 2006, a group of leading European investors acquired and recapitalised Banca Leonardo, with the aim of creating a financial group characterised by its managerial approach, professionalism and independence. Following a number of significant corporate transactions which have allowed the Bank to return capital invested to its shareholders, Banca Leonardo now operates exclusively in the wealth management sector in Italy and Switzerland.

About Crédit Agricole in Italy

The Crédit Agricole Group has been present in Italy for over 40 years. Today, headed by the Senior Country Officer Giampiero Maioli, Crédit Agricole operates in Italy with 15 companies covering all business segments: commercial banking, consumer finance and specialized financial services, corporate and investment banking, asset management, Insurance, asset servicing and has completed its range of services with private banking. Italy is the second domestic market for Crédit Agricole with 64 billion euros' financing to the economy, serving more than 4 million clients with over 14,000 employees.